

Organization Information

Organization name: Village Fine Arts Association
 City: Milford Year organization founded: 1992
 State: MI Organization type: 501(c)3 nonprofit organization
 County: Oakland
 Federal ID #: 383037710 DUNS #:
 NISP Discipline: 5 - Visual Arts Full-time staff:
 NISP Institution: 17 - Arts Service Organization Board Members: 9
 NTEE: A03 - Professional Societies & Associations Fiscal year end date: 12-31

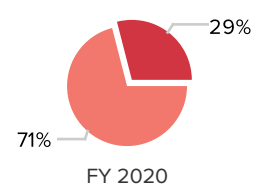
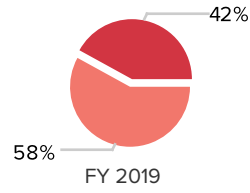
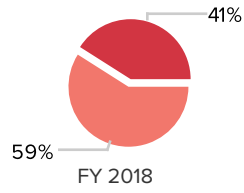
Applicant is not audited or reviewed by an independent accounting firm.

Financial Summary

| Unrestricted Activity | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
|---|------------------|------------------|----------------|------------------|-------------|
| Unrestricted operating revenue | | | | | |
| Earned program | \$61,950 | \$71,815 | 16% | \$44,766 | -38% |
| Earned non-program | \$8,682 | \$9,417 | 8% | \$4,867 | -48% |
| Total earned revenue | \$70,632 | \$81,232 | 15% | \$49,633 | -39% |
| Investment revenue | | | n/a | | n/a |
| Contributed revenue | \$99,944 | \$110,117 | 10% | \$122,227 | 11% |
| Total unrestricted operating revenue | \$170,576 | \$191,349 | 12% | \$171,860 | -10% |
| Less in-kind | \$48,901 | \$48,984 | 0% | \$32,260 | -34% |
| Unrestricted operating revenue less in-kind | \$121,675 | \$142,365 | 17% | \$139,600 | -2% |
| Operating expenses | | | | | |
| Program | \$116,207 | \$123,902 | 7% | \$93,480 | -25% |
| Management & general | \$30,189 | \$29,366 | -3% | \$34,946 | 19% |
| Fundraising | \$24,486 | \$21,562 | -12% | \$11,195 | -48% |
| Total operating expenses | \$170,882 | \$174,830 | 2% | \$139,621 | -20% |
| Less in-kind | \$48,901 | \$48,984 | 0% | \$32,260 | -34% |
| Unrestricted operating expenses less in-kind | \$121,981 | \$125,846 | 3% | \$107,361 | -15% |
| Unrestricted change in net assets - operating | -\$306 | \$16,519 | 5,498% | \$32,239 | 95% |
| Unrestricted change in net assets | -\$306 | \$16,519 | 5,498% | \$32,239 | 95% |
| Restricted change in net assets | \$379 | \$905 | 139% | -\$6,400 | -807% |
| Total change in net assets | \$73 | \$17,424 | 23,768% | \$25,839 | 48% |

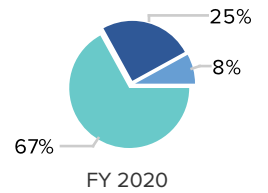
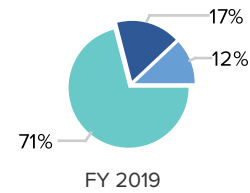
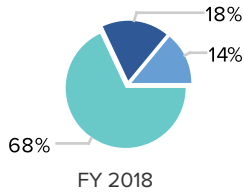
Unrestricted Operating Revenue by Source

- Earned
- Investment
- Contributed



Operating Expenses by Functional Grouping

- Program
- Management & General
- Fundraising



Revenue Details

| Operating Revenue Earned - Program | FY 2018 Total | FY 2019 Total | FY 2020 Total | FY 2020 Unrestricted | FY 2020 Restricted |
|--|------------------|------------------|------------------|-------------------------|-----------------------|
| Subscriptions | | | | | |
| Membership fees - individuals | \$4,720 | \$4,317 | \$2,630 | \$2,630 | \$0 |
| Membership fees - organizations | | | | | |
| Ticket sales & admissions | \$1,783 | \$675 | \$0 | \$0 | |
| Education revenue | \$43,528 | \$50,613 | \$33,087 | \$33,087 | |
| Publication sales | | | | | |
| Gallery sales | \$6,305 | \$7,214 | \$6,624 | \$6,624 | |
| Contracted services & touring fees | | | | | |
| Royalty & reproduction revenue | | | | | |
| Earned - program not listed above | \$5,614 | \$8,996 | \$2,425 | \$2,425 | |
| Total earned - program | \$61,950 | \$71,815 | \$44,766 | \$44,766 | |
| Earned - Non-program | | | | | |
| Rental revenue | \$110 | \$1,185 | \$230 | \$230 | |
| Sponsorship revenue | \$5,225 | \$4,715 | \$3,140 | \$3,140 | |
| Attendee-generated revenue not listed above | \$250 | \$300 | \$1,425 | \$1,425 | |
| Earned non-program not listed above | \$3,097 | \$3,217 | \$72 | \$72 | |
| Total earned - non-program | \$8,682 | \$9,417 | \$4,867 | \$4,867 | |
| Total earned revenue | \$70,632 | \$81,232 | \$49,633 | \$49,633 | |

Village Fine Arts Association

| | FY 2018 Total | FY 2019 Total | FY 2020 Total | FY 2020 Unrestricted | FY 2020 Restricted |
|---|------------------|------------------|------------------|-------------------------|-----------------------|
| Contributed | | | | | |
| Trustee & board | \$480 | \$140 | \$50 | \$50 | |
| Individual | \$32,642 | \$33,015 | \$11,385 | \$11,215 | \$170 |
| Foundation | \$0 | \$15,000 | \$0 | | |
| City government | \$2,000 | \$3,000 | \$3,000 | \$3,000 | |
| County government | \$0 | \$0 | \$52,500 | \$52,500 | |
| State government | \$14,568 | \$9,358 | \$12,236 | \$12,236 | |
| Federal government | \$1,732 | \$1,525 | \$2,764 | \$2,764 | |
| In-kind operating contributions | \$48,901 | \$48,984 | \$32,260 | \$32,260 | |
| Special fundraising events | | | \$1,225 | \$1,225 | |
| Contributions not listed above | \$0 | \$0 | \$407 | \$407 | |
| Net assets released from restriction | \$0 | \$0 | \$0 | \$6,570 | -\$6,570 |
| Total contributed revenue | \$100,323 | \$111,022 | \$115,827 | \$122,227 | -\$6,400 |
| Operating investment revenue | \$0 | \$0 | \$0 | | |
| Total operating revenue | \$170,955 | \$192,254 | \$165,460 | \$171,860 | -\$6,400 |
| Total operating revenue less operating in-kind | \$122,054 | \$143,270 | \$133,200 | \$139,600 | -\$6,400 |
| Total revenue | \$170,955 | \$192,254 | \$165,460 | \$171,860 | -\$6,400 |
| Total revenue less in-kind | \$122,054 | \$143,270 | \$133,200 | \$139,600 | -\$6,400 |

Revenue Narrative

| | |
|---------|--|
| FY 2018 | n/a |
| FY 2019 | n/a |
| FY 2020 | In-person events (events, fundraising and classes) were substantially down in 2020. A large part of our income came in the form of Covid relief funds. Note: membership revenue for 2019 was \$4317 (it did not show up on the survey, or was moved to a different category.) |

Expense Details

| | FY 2018 Total | FY 2019 Total | % Change | FY 2020 Total | % Change | FY 2020 Program | FY 2020 General & Administrative | FY 2020 Fundraising |
|--|------------------|------------------|-------------|------------------|-------------|--------------------|--|------------------------|
| Personnel expenses - Operating | | | | | | | | |
| W2 employees (salaries, payroll taxes and fringe benefits) | \$29,571 | \$30,616 | 4% | \$37,731 | 23% | \$17,034 | \$13,600 | \$7,097 |
| Independent contractors | \$63,497 | \$58,838 | -7% | \$20,676 | -65% | \$20,418 | \$159 | \$99 |
| Total personnel expenses - Operating | \$93,068 | \$89,454 | -4% | \$58,407 | -35% | \$37,452 | \$13,759 | \$7,196 |
| Non-personnel expenses - Operating | | | | | | | | |
| Occupancy costs | \$35,392 | \$35,433 | 0% | \$31,687 | -11% | \$26,934 | \$3,169 | \$1,584 |
| Depreciation | \$645 | \$874 | 36% | \$828 | -5% | \$120 | \$708 | |
| Interest expense | \$0 | \$0 | n/a | \$408 | n/a | | \$408 | |
| Non-personnel expenses not listed above | \$41,777 | \$49,069 | 17% | \$48,291 | -2% | \$28,974 | \$16,902 | \$2,415 |
| Total non-personnel expenses - Operating | \$77,814 | \$85,376 | 10% | \$81,214 | -5% | \$56,028 | \$21,187 | \$3,999 |
| Total operating expenses | \$170,882 | \$174,830 | 2% | \$139,621 | -20% | \$93,480 | \$34,946 | \$11,195 |
| Total expenses | \$170,882 | \$174,830 | 2% | \$139,621 | -20% | | | |
| Total expenses less in-kind | \$121,981 | \$125,846 | 3% | \$107,361 | -15% | | | |
| Total expenses less depreciation | \$170,237 | \$173,956 | 2% | \$138,793 | -20% | | | |
| Total expenses less in-kind and depreciation | \$121,336 | \$124,972 | 3% | \$106,533 | -15% | | | |

Expense Narrative

| | |
|---------|--|
| FY 2018 | n/a |
| FY 2019 | n/a |
| FY 2020 | With only two part-time employees, our organization relies on a base of 50+ regular volunteers as well as many other In Kind donations to be able to bring sizeable arts programming to our community. |

Balance Sheet

| Assets | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
|---|-----------------|-----------------|------------|------------------|-------------|
| Current assets | | | | | |
| Cash and cash equivalents | \$8,144 | \$16,777 | 106% | \$80,556 | 380% |
| Receivables | \$15,955 | \$23,261 | 46% | \$19,470 | -16% |
| Investments - current | | | n/a | | n/a |
| Prepaid expenses & other | \$776 | \$473 | -39% | | -100% |
| Total current assets | \$24,875 | \$40,511 | 63% | \$100,026 | 147% |
| Long-term/non-current assets | | | | | |
| Investments - non current | | | n/a | | n/a |
| Fixed assets (net of accumulated depreciation) | \$2,346 | \$3,872 | 65% | \$3,044 | -21% |
| Non-current assets not listed above | | | n/a | | n/a |
| Total long-term/non-current assets | \$2,346 | \$3,872 | 65% | \$3,044 | -21% |
| Total assets | \$27,221 | \$44,383 | 63% | \$103,070 | 132% |
| Liabilities & Net Assets | | | | | |
| Current liabilities | | | | | |
| Accounts payable and accrued expenses | \$831 | \$30 | -96% | | -100% |
| Deferred revenue | | | n/a | | n/a |
| Loans - current | | | n/a | \$33,400 | n/a |
| Additional current liabilities not listed above | \$3,384 | \$3,921 | 16% | \$3,515 | -10% |
| Total current liabilities | \$4,215 | \$3,951 | -6% | \$36,915 | 834% |
| Long-term/non-current liabilities | | | | | |
| Long-term/non-current loans | | | n/a | | n/a |
| Additional long-term/non-current liabilities not listed above | | | n/a | | n/a |
| Total long-term/non-current liabilities | | | n/a | | n/a |
| Total liabilities | \$4,215 | \$3,951 | -6% | \$36,915 | 834% |
| Total net assets | \$23,006 | \$40,432 | 76% | \$66,155 | 64% |
| Total liabilities & net assets | \$27,221 | \$44,383 | 63% | \$103,070 | 132% |

Balance Sheet Narrative

| | |
|---------|---|
| FY 2018 | n/a |
| FY 2019 | n/a |
| FY 2020 | We acquired a long-term loan as a precaution mid-way through the year and were able to pay it off using Covid-relief funds, anticipating a return to increased programming in 2021. |

Balance Sheet Metrics

| | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
|-------------------------------------|----------|----------|----------|----------|----------|
| Months of operating cash -- Total | 0.57 | 1.15 | 101% | 6.92 | 501% |
| Working capital -- Total | \$20,660 | \$36,560 | 77% | \$63,111 | 73% |
| Current ratio -- Total | 5.9 | 10.25 | 74% | 2.71 | -74% |
| Net assets as a % of total expenses | 13% | 23% | 72% | 47% | 105% |
| Fixed assets (net) | \$2,346 | \$3,872 | 65% | \$3,044 | -21% |
| Condition of fixed assets | | | | 188% | |
| Leverage -- Total | | | n/a | 32% | n/a |
| Total debt | | | n/a | \$33,400 | n/a |
| Debt service impact | 0% | 0% | n/a | 24% | n/a |

Months of operating cash (Cash & Cash Equivalents/(Total Expense/12)) indicates the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents.

Working capital (Current Assets minus Current Liabilities) consists of the resources available for operations. This calculation of working capital may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current ratio (Current Assets divided by Current Liabilities) determines the organization’s ability to pay current debt using current assets. A ratio of 1.0 indicates that current assets are equal to current liabilities. A ratio of around 1.5 is a more comfortable position, allowing for more cushion against uncollected receivables or timing discrepancies between expected receipts and disbursements. Ideally this number should approach 2 which indicates ample short-term liquidity to obviate the need to borrow or sell assets.

Net assets as % of total expenses measures the net worth of an organization in relationship to its operating size. It is calculated as total net assets divided by total expenses. If the trend is level or increasing, then total net assets are keeping pace with growth in operating expenses.

Condition of fixed assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props). This is especially significant for organizations that own a building or carry a long-term lease. Accumulated depreciation of less than 50% of the total value of fixed assets indicates a stock of relatively new assets. A high percentage (>80%) of accumulated depreciation could indicate aging infrastructure and need for funding the replacement or repair of fixed assets in the near future.

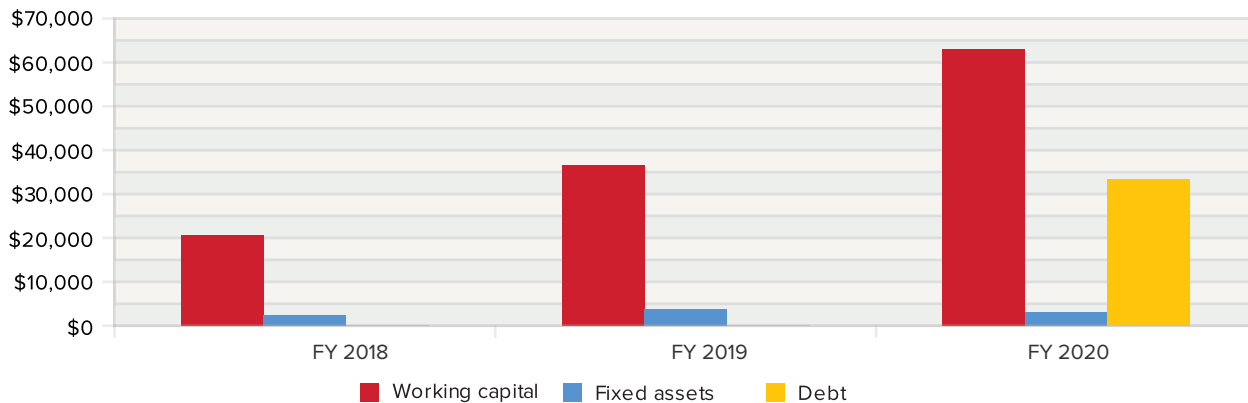
Leverage ratio (Total Debt divided by Total Assets) measures what proportion of your assets are supported by debt. A number in excess of 50% may indicate liquidity problems, or reduced capacity for future borrowing.

Fixed assets (net) is the value of all land, buildings, equipment, leasehold improvements and other property and equipment owned by the organization. It is calculated net of accumulated depreciation to reflect the reduction in the value of an asset as it ages and is used.

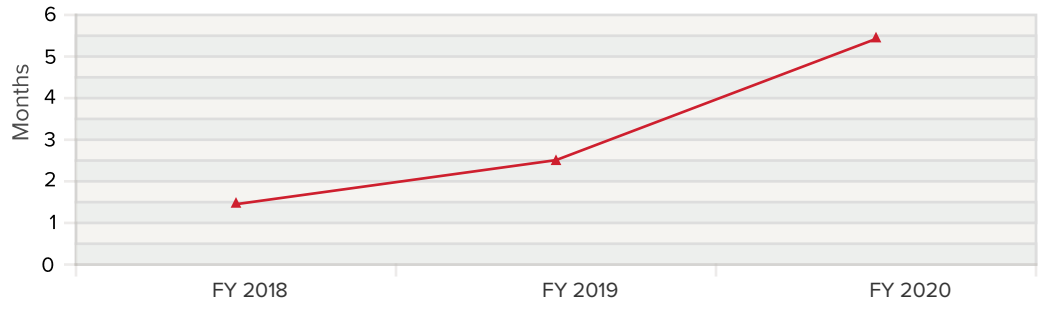
Total debt consists of all short and long-term contractual obligations of the organization, including lines of credit, loans, notes, bonds, and capital leases.

Debt service impact (Total Debt Service, including principal and interest, divided by Total Expense) calculates the % of an organization’s total expenses applied to the total debt-service burden. The higher the percentage, the more the organization has to dedicate its resources to debt repayment rather than programming and other operating expenses.

Components of Net Assets



Months of Working Capital



Attendance

| | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
|----------------------------------|----------------|----------------|-----------------|----------------|-----------------|
| Total attendance | | | | | |
| Paid | 1,469 | 2,050 | 40% | 336 | -84% |
| Free | 13,150 | 12,500 | -5% | 200 | -98% |
| Total | 14,619 | 14,550 | -0% | 536 | -96% |
| In-person attendance | | | | | |
| Paid | 1,469 | 2,050 | 40% | 336 | -84% |
| Free | 13,150 | 12,500 | -5% | 200 | -98% |
| Total | 14,619 | 14,550 | -0% | 536 | -96% |
| Digital attendance | | | | | |
| Paid | | | n/a | 0 | n/a |
| Free | | | n/a | | n/a |
| Total | | | n/a | 0 | n/a |
| In-person attendees 18 and under | 5,120 | 5,000 | -2% | 233 | -95% |
| Programs in schools | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
| Children served in schools | 0 | | n/a | | n/a |
| Hours of instruction | 0 | | n/a | | n/a |

Workforce

| Number of People | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
|--------------------------------|------------|------------|-----------|-----------|-------------|
| Employees: Part-time permanent | 2 | 2 | 0% | 2 | 0% |
| Volunteers | 100 | 100 | 0% | 50 | -50% |
| Independent contractors | 60 | 60 | 0% | 27 | -55% |
| Interns and apprentices | | | n/a | | n/a |
| Total positions | 162 | 162 | 0% | 79 | -51% |

Visual & Performing Artists

| | FY 2018 | FY 2019 | % Change | FY 2020 | % Change |
|---------------------------------------|----------|----------|----------|----------|----------|
| Number of visual & performing artists | 59 | 59 | 0% | 27 | -54% |
| Payments to artists & performers | \$47,775 | \$44,856 | -6% | \$19,772 | -56% |

Covid-19 Impact

| | FY 2018 | FY 2019 | FY 2020 |
|--|---------|---------|---------|
| Due to COVID-19 crisis restrictions on in-person gatherings and/or stay-at-home orders mandated by government health guidelines, how was staffing affected at your organization: | | | |
| Number of employees laid off | | | 0 |
| Number of employees furloughed | | | 0 |
| Of those furloughed or laid off employees, how many (if any) have been brought back? | | | 0 |

Mission and Constituency

Mission statement

To provide individual artists with opportunities for fellowship, inspiration and education by organizing, promoting and presenting monthly meetings with guest artists, workshops, and juried exhibitions. We coordinate and participate with other community groups in art related events to increase our visibility and to showcase our community's creativity derived from the freedom of artistic expression.

Mission demographics

This organization's mission is not rooted in an explicitly identified ethnic, cultural or other demographic voice.

Racial/ethnic group

Additional group (please state)

Gender

Additional group (please state)

Sexual orientation

Additional group (please state)

Age group

Additional group (please state)

Disability

Additional characteristics

If the fields above are blank, this organization does not serve that demographic specifically.

Audience

The organization does not seek to primarily serve a specific audience.

Racial/ethnic group

Additional group (please state)

Gender

Additional group (please state)

Sexual orientation

Additional group (please state)

Age group

Additional group (please state)

Disability

Additional characteristics

Additional group (please state)

Community type served

Suburban

If the fields above are blank, this organization does not serve that demographic specifically.

Program Activity

| In-person activity | FY 2018 | | FY 2019 | | FY 2020 | |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | Distinct offerings | # of times offered | Distinct offerings | # of times offered | Distinct offerings | # of times offered |
| Productions (self-produced) | 4 | 4 | | 9 | | |
| Productions (presented) | | | | | | |
| Classes/assemblies/other programs in schools | 0 | | | | | |
| Classes/workshops (outside of schools) | 116 | 395 | 109 | 286 | 48 | 71 |
| Field trips/school visits | | | | | | |
| Guided tours | | | | | | |
| Lectures | 10 | 10 | 10 | 10 | 6 | 6 |
| Permanent exhibitions | 1 | | 1 | | | |
| Temporary exhibitions | 9 | | 10 | | 5 | |
| Traveling exhibitions (hosted) | 12 | | 12 | | | |
| Films screened | | | | | | |
| Festivals/conferences | 0 | | 1 | | 0 | |
| Readings/workshops (developing works) | | | | | | |
| Community programs (not included above) | | | | | 2 | 2 |
| Additional programs not listed above | 15 | 45 | 15 | 45 | 5 | 66 |

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Program Activity

| Digital activity | FY 2018 | | | FY 2019 | | | FY 2020 | | |
|--|--------------------|---------------------------|-----------|--------------------|---------------------------|-----------|--------------------|---------------------------|-----------|
| | Distinct offerings | # times digitally offered | On-demand | Distinct offerings | # times digitally offered | On-demand | Distinct offerings | # times digitally offered | On-demand |
| Productions (self-produced) | | | | | | | | | |
| Productions (presented) | | | | | | | | | |
| Classes/assemblies/other programs in schools | | | | | | | | | |
| Classes/workshops (outside of schools) | | | | | | | | | |
| Field trips/school visits | | | | | | | | | |
| Guided tours | | | | | | | | | |
| Lectures | | | | | | | | | |
| Permanent exhibitions | | | | | | | | | |
| Temporary exhibitions | | | | | | | | | 1 |
| Traveling exhibitions (hosted) | | | | | | | | | |
| Films screened | | | | | | | | | |
| Broadcast productions | | | | | | | | | |
| Festivals/conferences | | | | | | | | | |
| Readings/workshops (developing works) | | | | | | | | | |
| Community programs (not included above) | | | | | | | | | |
| Additional programs not listed above | | | | | | | | | |

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

| Digital activity financials | FY 2018 | | FY 2019 | | FY 2020 | |
|-----------------------------|-----------|--|-----------|--|-----------|--|
| | Total | Associated with digital program delivery | Total | Associated with digital program delivery | Total | Associated with digital program delivery |
| Earned revenue | \$70,632 | | \$81,232 | | \$49,633 | |
| Contributed revenue | \$100,323 | | \$111,022 | | \$115,827 | |
| Operating expense | \$170,882 | | \$174,830 | | \$139,621 | \$2,200 |

Program Activity

| | FY 2018 Total | FY 2019 Total | % Change | FY 2020 Total | % Change |
|---|------------------|------------------|----------|------------------|----------|
| Fiscally sponsored projects | | | n/a | | n/a |
| Amount distributed to fiscally sponsored projects | | | n/a | | n/a |
| Residencies | | | n/a | | n/a |
| Scholarships awarded | | | n/a | | n/a |
| Amount awarded in scholarships | | | n/a | | n/a |
| Other grants awarded | | | n/a | | n/a |
| Amount awarded in grants | | | n/a | | n/a |
| Public art installations | | | n/a | | n/a |
| Works commissioned | | | n/a | | n/a |
| Films produced | | | n/a | | n/a |
| World premieres | | | n/a | | n/a |
| National premieres | | | n/a | | n/a |
| Local/regional premieres | 9 | | -100% | | n/a |
| Published works (physical) | | | n/a | | n/a |
| Published works (digital) | | | n/a | | n/a |
| Private lessons (in-person) | 0 | | n/a | 1 | n/a |
| Private lessons (digital) | | | n/a | | n/a |
| Competitions | 2 | 2 | 0% | 2 | 0% |
| Open rehearsals | | | n/a | | n/a |

NOTE: Data entered prior to 2021 combines information about physical and digital programs. It has been included in the physical program lines.

Program Activity Narrative

| | |
|---------|---|
| FY 2018 | n/a |
| FY 2019 | n/a |
| FY 2020 | Much of the attendance-based programming was moved out to our local park during good weather. |